

COMMERCIAL LAW AND LITIGATION

1. Commercial law and litigation are the core activities of Lutran & Associés' practice, which is involved in the negotiation, the drafting and the review of its clients' contracts as well as the resolution of their disputes.

Lutran & Associés' clients operate in the following lines of business: energy, car manufacturing, drugs and biotechnology, import-export, cosmetic, banking, luxury, cultural field.

2. Lutran & Associés' team:

Provides accurate and documented answers to all questions of commercial nature raised by its clients (prevention and anticipation of risks related to the execution of a contract, applicable scheme to any particular economical operation, conditions to terminate a contract...).

Represents and assists its clients for the resolution of their disputes at all stage of proceedings, before all French and foreign competent courts (in this case with the support of local lawyers) as well as arbitral courts.

Lutran & Associés' practice relates to all areas of commercial law: sudden termination of established commercial relationships, contractual liability, commercial agency, hidden defects, transport operations, relations between suppliers and distributors, counterfeiting, debt collection...

3. The experience acquired through the many cases it has been entrusted with by clients allows the firm to propose tailored solutions from both a legal and economical perspectives.

Lutran & Associates strives to address the problems faced by its clients upstream by exploring with them, when the case affords it, the possibility of an amicable resolution of their conflicts in order to keep control of their files and achieve fast and effective solutions.

4. Examples of representative files:

- Defence of the interests of a major car manufacturer in many disputes against its clients and dealers/distributors, related to hidden defects affecting some of its vehicles;
- Defence of the interests of a distributor of cosmetic products on the African continent following the sudden termination of established commercial relationships by the manufacturer;
- Defence of the interests of a foreign distribution company of pharmaceutical products as a result of the breach of contract (commercial agency) at the initiative of the supplier;
- Defence of the interest of a company specialized in biotechnology in a dispute with his carrier after the loss of the goods (genetically modified animals) during a transport operation;
- Defence of the interests of a photographer in a dispute with his co-contracting party due to the unauthorized broadcasting of his pictures by the latter and their commercial exploitation by third parties;
- Defence of the interests of a management company of a large car park in a dispute with one of its main suppliers;
- Defence of a pharmaceutical laboratory in a dispute concerning the execution of a finance contract as part of a consortium for the development of a drug.