## **David LUTRAN**

### Lawyer at the Paris Bar

#### Mediator

Accredited by the Centre for Mediation and Arbitration of Paris (CMAP)
Referenced by the National Centre of Mediation for Lawyers (CNMA)
Listed among the mediators of the International Chamber of Commerce (ICC)
Listed among the mediators of the Paris Court of Appeal

5, avenue Pierre 1er de Serbie – 75116 Paris

Tel: +33 (0)1 56 89 92 70 Cell: +33 (0)6 70 07 13 59 Fax: +33 (0)1 56 89 92 71 <u>david.lutran@lutran-associes.com</u> <u>www.lutran-associes.com</u>



# Fields of expertise

Admitted to the Paris Bar in 2004, David Lutran, is specialized in business litigation (breach of commercial contracts, distribution, hidden defects, dismissal of managers, partners disputes ...), real estate law and criminal law, in the main following fields of business: energy, car manufacturing, luxury & art, pharmacy and biotech, housing and social housing, consulting, banking, food supplies import-export and connected objects.

David Lutran also practices alternative methods of dispute resolution (ADR), and more precisely mediation where he intervenes as a lawyer for his clients or as a mediator.

Accustomed to international environments, David Lutran works for French and foreign clients, which he also assists for the negotiation and drafting of their contracts, in French, English and Spanish.

# **Professional experiences**

Since July 2016: Lutran & Associés: founding partner
 2009-2016: Rivedroit Avocats: co-founding partner

2007-2009: Linklaters: Litigation and Arbitration department

2006-2007: Gide Loyrette Nouel: Criminal and Commercial litigation department

2004-2006: Vovan & Associés: Business law and litigation department

2000-2001: Permanent Mission for France at the United-Nations (New York): embassy attaché

(economic affairs, health)

#### Academic training

2017: Centre for Mediation and Arbitration of Paris (CMAP): inter-enterprise mediation/ Mediator

accreditation by the CMAP

2016: Centre for Mediation and Arbitration of Paris (CMAP): inter-enterprise mediation / Mediator

certification by the CMAP / ESCP Europe

2015: International School for Alternative Methods of Dispute Resolution (EIMA): mediation,

collaborative law, arbitration, participative process, interest-based negotiation

• 04/01/2004: Sworn-in as a member of the Paris Bar

2003: Paris Bar School – Paris

2002/2003: Preparation for the Regional Bar Schools Examination (Institute of Judicial Studies of Paris II

Panthéon Assas)

Preparation for the competitive entrance examination of the National School of Administration ("Ecole Nationale d'Administration" – ENA) (University Paris IX Dauphine)

2000: Graduate in International Policy Advanced Studies – Académie Diplomatique Internationale

1999: Post-graduate diploma in International Administration (University Paris I Sorbonne)

1998: Master's degree in International and European Law (University Paris II Assas)

**Working languages** French, English, Spanish



### To come

Speaker at the Conference organized by Mediation and Conflict Prevention Commission of the International Association of Lawyers (Union Internationale des Avocats – UIA) on the topic "The Singapore Convention, a first light of the international dawn of mediation?", Tunis (Tunisia), April 10 and 11, 2020.

#### Main interventions and recent activities

Speaker at the Conference organized by the International Association of Lawyers (Union Internationale des Avocats – UIA) dealing with "the legal and judicial protection of foreign investments" on the topic "the existence of a ADRs friendly legal framework: a way to attract foreign investments", Algiers (Algeria), February 7 and 8, 2020.

Organization and moderation of a roundtable entitled "the acceleration of the development of international business mediation after the Singapore Convention", 27th World Forum of Mediation Centers (in association with the International Association of Lawyers (UIA) / Milan (Italy), January 17 and 18, 2020

Participation at the signing ceremony of UN Singapore convention on mediation, Singapore, August 7, 2019

Conference organized by the International Association of Lawyers (Union Internationale des Avocats – UIA) on the topic "Mediation as an Instrument of Modern Justice", Beirut (Lebanon), April 24 and 25, 2019, speeches given at the roundtables on "Judicial Mediation – successes and challenges" and "Mediation clauses"

Mediation workshop, Paris Institute of Political Sciences ("Sciences Po"), Paris, March 25, 2019

Conference given to the students of the Professional master's degree on Law and Labor relationships (DPRT), University Paris II Pantheon-Assas on ADR and their use in Labor relationships, Paris, March 19, 2019

Member of the jury of the "International francophone contest of mediation" organized by the Center for Mediation and Arbitration of Paris (CMAP), March 2017, 2018 and 2019

Hearing before the Working Group on Mediation created by the French Ministry of European and Foreign Affairs, Paris, March 12, 2019

26<sup>th</sup> World Form on Mediation Centers organized by the International Association of Lawyers (Union Internationale des Avocats – UIA), intervention on the round-table dedicated to "economical and marketing concepts applied to mediation", Zurich (Switzerland), March 8 and 9, 2019

Interest-based negotiation workshop, University of Caen-Normandy, Professional master's degree on ADR, Caen (France), February 8, 2019

Organization, in cooperation with the South America Open Commission of the Paris Bar Association ("Ordre des Avocats de Paris") of a symposium on the following topic: "Market, legislation and trends in mediation and alternative dispute resolution methods in France and Latin America" and direction of the second roundtable dedicated to the feedbacks from companies executives, mediators and lawyers in the area, December 6, 2018, Paris

Co-organization of a symposium on the following theme: "the future of mediation in the OHADA space" and participation to the first roundtable entitled "mediation: a win-win model of justice" (conflict, ADR, areas where mediation is used, mediator, progress of the mediation process, its advantages, specificities of international mediation), Kinshasa (Democratic Republic of Congo), October 26, 2018

Workshop on the compensation for personal injury, Professional master's degree "Justice, trials and proceedings – private litigation" ("Justice, procès et procedures, parcours contentieux privé"), University of Caen-Normandy, Caen, October 19, 2018

Organization, with the Brazilian Chamber of Commerce in France, of a symposium on the following theme: "Mediation and other alternative methods of dispute resolution in the business relationships between France and Brazil" and moderator of the first roundtable, May 29, 2018, Paris

"Collaborative process", presentation to the Group DJ-Lawyers (composed of legal directors of big companies and major business law firms' partners), Gide Loyrette Nouel, March 30, 2018

"The benefits of mediation for startup companies", HEC Challenge+ Program, HEC Business Scholl, March 14, 2018

"Mediation: an example of a win-win justice? Process sequencing, mediation techniques, cultural and international aspects", April 26 and September 22, 2017, February 1<sup>st</sup>,2018 (presentations given to various audiences: lawyers, legal and business executives, students from the Sciences Po Paris law school)

"Mediation, collaborative law, participatory procedure and conciliation – general overview of ADR modes and focus on their implementation in labor law", January 9th, 2017



"Latin America: regional (Mercosur, Andean Community) and local (public prosecutor of the autonomous city of Buenos Aires) judicial institution", Paris Bar Association / Latin America Commission, September 24<sup>th</sup>, 2015.

"International contracts practice: legal risks and cultural aspects inherent to the implementation of a project abroad", Rivedroit, March 25<sup>th</sup>, 2015

"How to secure an international commercial contract", EFE, December15th and 16th, 2014

"International commercial contracts: current events and practice in 2012", EFE, December 12th, 2012

"Recognition and enforcement of foreign arbitral awards and decisions: France–Latin America cross-looks", Paris Bar Association / Latin America Commission, February 28<sup>th</sup>, 2012

"The sudden termination of established commercial relationships", Rivedroit, September 28th, 2011

#### **Publications**

"Mediation: for a constructive and enlightened approach to conflict" (writing in progress, with the contribution of high ranked mediation professionals)

"Commercial mediation: a step-by-step concretization of international transactional justice" (to be published)

"Mediation to support startups, newsletter of the Center for Mediation and Arbitration of Paris, June 2018

"The robot: a legal chameleon?" (Contribution to the report carried out by the French Parliamentary office for the assessment of scientific and technological choices on the topic: "Robots and the law", 2016)

"Hidden defects: the means for the defense of professional sellers", April 2015.

"What new traffic regulations for the autonomous car?", David Lutran was quoted in Erick Haehnsen's article published in La Tribune, September 26<sup>th</sup>, 2014.

"Those French judges shaking the Swiss bankers", David Lutran was quoted in Alexis Faure's article published in Le Temps (Zurich), February 5<sup>th</sup>, 2014.

"Caught in the middle of Swiss and French criminal laws", Le Temps (Zurich), January 29th, 2014.

"Legal environment of the Paris financial marketplace: the main reforms in 2008-2009", Paris EUROPLACE report, June 25<sup>th</sup>, 2009 (contribution).

"Going back to the roots of business law; how to temper its over-penalization", Agefi Hebdo, November 29<sup>th</sup> – December 5<sup>th</sup>, 2007.

"The international jurisdiction of the French criminal judge", Petites Affiches, n°54, March 15th, 2007.

"The European arrest warrant", Letter n°6 of the criminal and commercial litigation department, Gide Loyrette Nouel, Jan.-Feb. 2007.

"Is the opportunity of Class actions carried out by shareholders opened? ", Letter n°4 of the criminal and commercial litigation department, Gide Loyrette Nouel, Sept.-Oct. 2006.

"Lawyer: the future of a profession", Co-author of the White Paper published by the Foresight Commission of the Paris Bar Association, Ed. Descartes & Cie, Sept. 2005.

"China and WTO: opportunity or threat?", Cahier de droit de l'entreprise, n° 4 – extra of the Semaine Juridique, Sept., 1<sup>st</sup> 2005

"Decentralization and legal certainty", Revue de l'Avocat Conseil d'Entreprise, n° 90, Sept. 2004

# **Associations and others**

Association for practicing lawyers in Alternative Methods of Dispute Resolution (AVOMARC – co-founder and President) /International Association of Lawyers (Union Internationale des Avocats – UIA) / French Comparative Law Society / Centre for Mediation and Arbitration of Paris (CMAP) / Law and Democracy (member of the board) / Former Students from the École Alsacienne Association (AAEEA – member of the board) / Institute of High Studies on Justice / Association for Company Legal Advisors (ACE) / Latin America Open Commission of the Paris Bar Association /Prospective Commission of the Paris Bar Association (2004-2006).

Academic speaker at the University of Caen-Normandy since 2018 (Master in ADRs and Master on Justice, trials and legal proceedings)

Contract law lecturer, University Paris I Panthéon Sorbonne (2005-2006)

